



## **STAG 2020 Summer Internship Program – Credit Analyst Program**

### **Credit Analyst Opportunity**

STAG Industrial, Inc. (NYSE: STAG) is a Boston-based real estate investment trust (“REIT”) focused on the acquisition and operation of single-tenant, industrial properties throughout the United States. STAG is a relative value investor and an institutional operator of a portfolio of 430 buildings in 37 states. STAG’s Internship Program (the “Program”) is designed to identify current students who can progress at STAG and, ultimately, represent the next generations of leaders at the Company.

The Program will include a combination of individual project-based activities along with working as part of a team to provide support in the form of research and analysis for various company initiatives. The Credit intern will work within STAG’s Credit Team focused on evaluating the financial and business risk of STAG’s current tenant base and new prospective tenants. Tenant credit underwriting is one of three main underwriting pillars in STAG’s probabilistic approach to evaluating industrial real estate. The other two pillars are market and building. These pillars and the people are foundational to STAG’s investment process.

In addition to the functions of the credit team, the Credit intern will join with interns in the Real Estate Focus Program for a final project. Ultimately, the program will help assess the potential candidacy of the intern for a full time post graduate position at STAG.

STAG’s internship program is targeted at college students between their junior and senior years. The Credit Focus Program will include one intern for a 9-week program commencing June 8, 2020 and ending August 6, 2020. This is a paid internship. Performance will not only be gauged on an Intern’s ability to work within the STAG team-oriented culture and effectively complete the projects and analysis requested, but also on the Interns ability to demonstrate long-term potential as a full-time employee.

**Internship Program Structure:** In addition to the Credit intern, there will be interns in Asset Management and Acquisitions (“Real Estate Focus”). Each intern will complete 8-weeks in their respective department. The final week will be utilized to collaborate with other interns in the Real Estate Focus Program on a cumulative group project. Interns will be imbedded in the business unit and will work with its respective team on a variety of projects. The internship will provide the candidate with an opportunity to participate in an active commercial real estate/public company while providing the candidate exposure to:

- Corporate Credit Analysis
- Real Estate and Markets Analytics
- Inter/Intra-Organizational Communication



### **Target Background/Skills**

Below are the required background/skills:

- On track to receive a bachelor's degree in mathematics, engineering, economics, finance, business and/or accounting.
- Religiously analytical
- Understanding of financial statements
- Knowledge of Microsoft Excel, Word and PowerPoint
- Excellent written and verbal communication skills
- Organizational skills, the ability to prioritize and multi-task
- Actionably curious, creativity, the ability to think outside the box
- Quick to pick up concepts and build on previous knowledge
- Detail-oriented
- Team player
- Strong work ethic, takes initiative, self-motivated

### **How to Apply**

Interested candidates should send their resume and written answers to the below questions to: [jobs@stagindustrial.com](mailto:jobs@stagindustrial.com) and include in the subject "2020 Summer Internship Program."

Resume, cover letter, and written answers to the below questions are due no later than March 6, 2020. Interviews will be conducted either in person or via Zoom, depending on travel considerations and logistics. The expectation is that the 2020 intern class will be finalized in March.

In addition to a resume, candidates should include a brief written answer (maximum of 250 words per question) to the following two questions:

1. Why are you pursuing a credit internship and what excites you most about this role?
2. If you were stranded on a desert island, what three items would you want with you and why?

The internships offer candidates the opportunity to become a valued team member in an active and successful real estate investment company. STAG is a professionally managed organization that offers a challenging and positive work environment with the opportunity for advancement.

STAG has a strong commitment to equal opportunity and all qualified applicants will receive consideration for employment.

Please visit the company website for additional information: [www.stagindustrial.com](http://www.stagindustrial.com).