



STAG 2018 Summer Internship Program – Credit Analyst Program

Credit Analyst Opportunity

STAG Industrial, Inc. (NYSE: STAG) is a Boston-based real estate investment trust (“REIT”) focused on the acquisition and operation of single-tenant, industrial properties throughout the United States. STAG is a relative value investor and an institutional operator of a portfolio of 300 warehouses and light manufacturing facilities in 37 states. STAG’s Internship Program (the “Program”) is designed to identify current students who can progress at STAG and, ultimately, represent the next generations of leaders at the Company.

The Program will include a combination of individual project based activities along with working as part of a team to provide support in the form of research and analysis for various company initiatives. The Credit intern will work within STAG’s Credit Team focused on evaluating the financial and business risk of STAG’s current tenant base and new prospective tenants. Tenant credit underwriting is one of three main underwriting pillars in STAG’s probabilistic approach to evaluating industrial real estate. The other two pillars are market and building. These pillars and the people are foundational to STAG’s investment process.

In addition to the functions of the credit team, the Credit intern will join with interns in the Real Estate Focus Program for a final project. Ultimately, the program will help assess the potential candidacy of the intern for a full time post graduate position at STAG.

STAG’s internship program is targeted at college students between their junior and senior years. The Credit Focus Program will include one intern for a 9-week program commencing June 11, 2018 and ending August 10, 2018. This is a paid internship. Performance will not only be gauged on an Intern’s ability to work within the STAG team-oriented culture and effectively complete the projects and analysis requested, but also on the Interns ability to demonstrate long-term potential as a full-time employee.

Internship Program Structure: In addition to the Credit intern, there will be interns in Asset Management and Acquisitions (“Real Estate Focus”). Each intern will complete 8-weeks in their respective department(s). The final week will be utilized to collaborate with other interns in the Real Estate Focus Program on a cumulative group project. Interns will be imbedded in the business unit and will work with its respective team on a variety of projects. The internship will provide the candidate with an opportunity to participate in an active commercial real estate/public company while providing the candidate exposure to:

- Corporate Credit Analysis
- Real Estate and Markets Analytics
- Inter/Intra-Organizational Communication



Target Background/Skills

Ultimately, STAG has a variety of positions in its business units that require a variety of skill sets. In all cases, required background/skills include:

- On track to receive a bachelor's degree in mathematics, engineering, economics, finance, business and/or accounting.
- Religiously analytical
- Understanding of financial statements
- Knowledge of Microsoft Excel, Word and PowerPoint
- Written and verbal communication skills
- Organizational skills, the ability to prioritize and multi-task
- Actionably curious, creativity, the ability to think outside the box
- Quick to pick up concepts and build on previous knowledge
- Detail-oriented
- Team player
- Strong work ethic, takes initiative, self-motivated

How to Apply

Interested candidates should send their resumes and a list of at least two references to: jobs@stagindustrial.com and include in the subject "2018 Summer Internship Program." Responses are due no later than January 31, 2018.

In addition to a resume, candidates should include a brief written answer (maximum of 250 words per question) to the following two questions:

1. Why are you pursuing a credit internship and what excites you most about this role?
2. If you were stranded on a desert island, what three items would you want with you and why?

The internships offer candidates the opportunity to become a valued team member in an active and successful real estate investment company. STAG is a professionally managed organization that offers a challenging and positive work environment with the opportunity for advancement. Please visit the company website for additional information: www.stagindustrial.com.