



STAG 2021 Summer Internship – Real Estate Focus Program

Internship Opportunity

STAG Industrial, Inc. (NYSE: STAG) is a Boston-based real estate investment trust (“REIT”) focused on the acquisition and operation of single-tenant, industrial properties throughout the United States. STAG is a relative value investor and an institutional operator of a portfolio of 462 buildings in 38 states. STAG’s Internship Program (the “Program”) is designed to identify current students who can progress at STAG and, ultimately, represent the next generations of leaders at the Company.

The Program will include a combination of individual project based activities along with working as part of a team to provide support in the form of research and analysis for various company initiatives. Interns will work with a variety of business units and individuals across the organization with the goal of assessing the potential candidacy of the intern for a full time post graduate position at STAG.

STAG’s internship program is targeted at college students between their junior and senior years. The Program historically consisted of a nine-week, in-person program. In 2020, the internship was successfully conducted on a completely virtual basis given the various challenges related to hosting an in-person program. The Program in 2020 lasted 6 weeks commencing June 15, 2020 and ending July 24, 2020. There is a real possibility the 2021 program will also be held virtually, in which case the Program will be condensed to a four-week program, with a mutual option to potentially extend the Program additional weeks. The virtual program would commence June 7, 2021 and conclude July 1, 2021 (August 5th if the nine-week program is conducted).

This is a paid internship. Performance will not only be gauged on an Intern’s ability to work within the STAG team-oriented culture and effectively complete the projects and analysis requested, but also on the Interns ability to demonstrate long-term potential as a full-time employee.

Program Structure

Interns will participate in a ‘building blocks of industrial real estate’ program, designed to provide a foundation for real estate decision making. The Program will include 3 modules: 1) the physical building, 2) the lease, and 3) valuation. Interns will apply learned skills while working alongside STAG’s real estate-focused business units: Acquisitions/Underwriting & Asset Management on a variety of projects. The final week will be utilized to collaborate with other interns in the Credit Focus Program on a cumulative group project to be presented to STAG’s Management Investment Committee. The internship will provide the candidate with an opportunity to participate in an active commercial real estate/public company while providing exposure to:

- Acquisitions and Underwriting
- Building Valuation
- Asset Management
- Market Research
- Data Analytics on Real Estate Markets, Real Estate Performance Measurement



- Inter/Intra-Organizational Communication

Target Background/Skills

Ultimately, STAG has a variety of positions in its business units that require a variety of skill sets. In all cases, required background/skills include:

- On track to receive a bachelor's degree in 2022 in mathematics, engineering, economics, finance, business and/or other humanities
- Analytical skills
- Knowledge of Microsoft Excel, Word and PowerPoint
- Excellent written and verbal communication skills
- Organizational skills, the ability to prioritize and multi-task
- Creativity, the ability to think outside the box
- Quick to pick up concepts and build on previous knowledge
- Detail-oriented
- Team player
- Strong work ethic, takes initiative, self-motivated

How to Apply

Interested candidates should send their resumes and a list of at least two references to: jobs@stagindustrial.com and include in the subject "2021 Summer Internship Program."

Resumes, cover letters, and written answers to the below questions are due no later than February 19, 2021. Interviews will be conducted via Zoom. The expectation is that the 2021 intern class will be finalized in March.

In addition to a resume, candidates should include a brief written answer (maximum of 250 words per question) to the following two questions:

1. Why are you pursuing an internship opportunity in commercial real estate?
2. If you were stranded on a desert island, what three items would you want with you and why?

The internships offer candidates the opportunity to become a valued team member in an active and successful real estate investment company. STAG is a professionally managed organization that offers a challenging and positive work environment with the potential for advancement.

STAG has a strong commitment to equal opportunity and all qualified applicants will receive consideration for employment.

Please visit the company website for additional information: www.stagindustrial.com.